Trade Incentive

On Board is celebrating becoming the newest member of the Luxury Lodges of Australia collection with a special incentive:

The consultant who sells the most cabins (double or single) on On Board's newest vessel, Odalisque III, will earn an expedition cruise for two on their signature Port Davey Escape (valued at \$23,200).

Booking dates: 12 January 2024 to 30 June 2024 **Travel dates:** 12 January 2024 to 31 January 2025

1. Incentive Terms & Conditions:

- a. The highest-performing individual consultant (the 'Recipient') will receive a 5-day Port Davey Escape expedition cruise (the 'Expedition Cruise') in a Coastal Cabin for a maximum of 2 people, to be taken between December 2024 May 2025. In November 2024, On Board will provide departure date options on guaranteed departures to the Recipient. Amendments to the travel period are not permitted; if the Recipient cannot travel on the dates provided, the Expedition Cruise will go to the runner-up consultant.
- b. In the case of a draw (where multiple consultants sell the same number of cabins), the Expedition Cruise will go to the consultant who sold the product(s) of combined highest value over the competition period. If still a draw, the Recipient will be the consultant who confirmed the first booking.
- c. Consultants who book via a wholesaler or DMC can cc <u>alice@onboardexpeditions.com.au</u> in their booking request.
- d. Only confirmed bookings will be considered for this incentive. A booking is confirmed when a deposit is received by On Board. On Board must receive a deposit of 20% within 72 hours of reservation for a booking to be confirmed. If a deposit is not received within 72 hours, the cabin will be released.
- e. On Board's general terms & conditions apply to all bookings.
- f. The Recipient is responsible for making their own travel arrangements to/from Hobart.
- g. All dollars are in AUD and inclusive of GST.
- h. The recipient will be advised by email in July 2024.
- i. Consultants are ineligible for the prize if they have been the recipient of any other On Board trade incentive in 2024.

Interested Travel Advisors should:

- 1. Register for a dedicated On Board with Luxury Lodges of Australia zoom training by emailing tori@luxurylodgesofaustralia.com.au
- 2. Contact Alice van der Woude at On Board for alternate training opportunities to learn about how best to sell On Board's products alice@onboardexpeditions.com.au
- 3. Reach out to Alice van der Woude at On Board for contract and rates. Contact alice@onboardexpeditions.com.au

